



# Case Study

## HOUSING FIRST VILLAGE

A PROGRAM OF HRDC

### HRDC of Bozeman Reduces Costs and Simplifies Operations with Managed Print Services

#### Challenges

HRDC is a 501(c)3 non-profit Community Action Agency dedicated to community action, building a better community through innovation and leadership for the last 50 years. HRDC provides programs and services in the areas of Housing, Food & Nutrition, Child & Youth Development, Senior Empowerment, Community Transportation, Home Heating & Energy Safety and Community Development.

HRDC relies on grants, contracts and generous donations from the community to fund their programs and facilities. Over the years they had acquired various printer models of all ages to furnish their offices. Because of this, they also had multiple printer cartridges for each model. As printers were updated, the print cartridges remained unused. Additionally, with this assortment of equipment, HRDC was not able to accurately calculate printing costs, which hindered their ability to estimate budgets for their programs.

#### Solutions

A Canon Managed Print Service (MPS) solution was installed along with FM Audit monitoring software, which reports page counts automatically and provides supply alerts for toner replenishment. The integrated Canon Uniflow software allows HRDC to more accurately track prints and copies from one centralized interface.

#### Results

- **Reduced Costs** - The new MPS solution has reduced HRDC's Total Cost of Ownership (TCO), which will help them put more money toward programs in the years to come. It has also eliminated the shipment of printers for service and reduced downtime from weeks to minutes, saving valuable time and money in the office.

- **Easier Cost Reporting for Programs** – The included Canon Uniflow software simplifies cost reporting for HRDC's programs. Uniflow collects printer page counts from each program and, along with an assigned cost for each page, automatically allocates the correct billing to each program for a designated usage period.
- **Greater Office Efficiency** – All devices are programmed with each employee's email address, allowing users to scan to email destinations from any device in full color, utilizing a consistent control panel that drastically speeds up printing jobs. Plus, by reducing the number of different types of devices, we reduced the number of toner cartridges in stock, simplified ordering and reduced office waste.

*"We selected J&H to manage our printers and copiers because of the quality of the equipment and the service response time."*

#### Products

- **HP Laser Jet M607dn Printers**
- **HP Laser Jet M402dn Printers**
- **Canon IR Adv C6560i**
- **Canon IR ADV C325/C335i/ 400if**
- **Canon Uniflow**

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