



## Best Western PLUS of Bozeman Lowers Costs With Managed Print Services

### Challenges

Whether in town to visit Yellowstone National Park, ski at a nearby resort or attend a business meeting, the Best Western Plus GranTree Inn is a great choice for anyone visiting Bozeman, Montana. After many years of happy, well-rested guests, the Best Western Plus has proven that the customer always comes first.

To continue that legacy, Best Western Plus recently looked for new ways to add efficiency and streamline their business. They realized that they were incurring high document output costs, had limited scanning capabilities and inconsistent printing. As with many businesses, they did not have an effective way to manage printing and copying costs, which put an unnecessary stress on the business.

### Solutions

In keeping with their focus on great facilities at a fair price, they selected J&H, Inc. to provide a Managed Print Service (MPS) solution to gain an understanding of their overall printing costs. Our print management experts analyzed their entire print environment, then provided a solution to ensure the best equipment for each department.

Their solution was to install a fully integrated Canon Managed Print System (MPS) to solve their unique printing and copying problems. Best Western Plus now benefits from a brand new printer/copier fleet with centralized monitoring, powerful scanning capabilities and even print-from-mobile functionality.

### Results

- **Lower Costs** – The recommended Managed Print Service (MPS) solution helped Best Western Plus identify, control and manage the cost of output from every device, which led to lower printing costs overall. Additionally, they reduced soft costs by simplifying billing down to a single detailed monthly invoice.
- **Streamline Operations** – With new device functionality like printing from mobile, scanning directly to email and enhanced connectivity between devices, they have achieved their goal to streamline office operations. Plus, as a part of a managed system, they can easily audit usage and no longer have to juggle between multiple vendors.

*“The analysis that J&H did for us was timely. We were due to update our equipment but with MPS we were able to get new equipment and lower printing costs”*  
Carl Solvie – Owner

### Products

- HP LJ M605dn MFP
- HP LJ M402dn MFP
- HP LJ 4200 Printer
- HP Color LaserJet Pro MFP M477fdw MFP
- Canon iR ADV C5030 MFP

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