



Case Study



American Bank of Montana Boosts Efficiency With Managed Print Services

Challenges

In 1947, American Bank opened its doors as Livingston State Bank in the town of Livingston, Montana. A full-service, family-owned bank since day one, they continue to provide the kinds of products and services that customers in Montana need: from simple checking accounts to complex business lending and advanced online services. Their bankers take pride in their ability to customize products and services to fit the needs of their clients. Over the years, their dedicated service has allowed American Bank to open multiple locations in Big Sky, Big Timber, Livingston, Bozeman and Whitefish, Montana.

But with over 80 printing devices across five branches, American Bank struggled to keep track of their printing expenses. Specifically, they had no accurate way to audit their overall usage, and they often experienced downtime with their devices, further adding to printing costs.

Solutions

American Bank of Montana asked J&H, Inc. to provide a cost analysis of their current printing and copying costs. The analysis consisted of identifying each printing device, collecting beginning and ending meter readings and analyzing the data to determine current and potential overall costs.

That analysis motivated American Bank to take action, and we installed a complete Managed Print Service solution, including hardware redeployment and upgrades to fulfill the needs of each branch and department.

Results

- **Control Printing Costs** – American Bank of Montana can now control and manage their cost of output from every device. And as part of a centralized MPS solution, they can audit costs per department, location or across all five branches.
- **Boost Efficiency** – Thanks to fully connected devices, bankers can now easily print, scan and email documents anywhere, adding a new level of efficiency to each branch.
- **Increase Customer Satisfaction** – With all of the time and resources saved, American Bank of Montana can now more effectively, and efficiently, serve their customers.

“The analysis that J&H did for us was extensive. With locations in 5 cities we were finally able to understand what our printing costs have been. We are excited to be able to budget accurately for the printing expense.”

Gordon Johnson – President

Products

- **HP LJ M605dn, 604dn and 506dn Printers**
- **Canon iR 400iF MFP**
- **Canon iR 4051 MFP**
- **Canon iR 4251 MFP**
- **Canon iR 4235 MFP**

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